

2024 BEHAVIORAL HEALTH DIRECTED PAYMENT GUIDANCE DOCUMENT

The Centers for Medicare & Medicaid Services (CMS) Medicaid managed care regulations at 42 C.F.R. §438 govern how states may direct plan expenditures in connection with implementing delivery system and provider payment initiatives under Medicaid managed care contracts. Effective January 1, 2024, the Oregon Health Authority (OHA) will implement four behavioral health directed payments (BHDPs) within the CCO contracts that will further the goals and priorities of the Medicaid program, as follows:

- 1. Tiered Uniform Rate Increase Directed Payment 1
- 2. Co-occurring Disorder Directed Payment 3
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This document provides clarification on policy, operational and rate-setting considerations for each of the BHDPs, each of which covers a different portion of Behavioral Health services. Please note, in the [CCO contract](#) these payments are referred to under the section called “Qualified Directed Payments (QDPs) within CCO Payment Rates” (Exhibit C Section 1).

1. TIERED UNIFORM RATE INCREASE DIRECTED PAYMENT

Effective January 1, 2023, the Oregon Health Authority (OHA) implemented a managed care directed payment arrangement that provided a uniform percentage increase payment to qualified network, contracted BH providers for impacted services (described below) delivered during the 2023 contract year. The 2023 Behavioral Health Directed Payment (BHDP) program was renewed in 2024 and the following outlines the 2024 program that has minor changes from 2023.

The BHDP increase is in addition to the contracted rates CCOs had in place for qualified BH providers effective January 1, 2022. The payment increases have two tiers defined by whether the provider is a Primarily Medicaid or Primarily Non-Medicaid Behavioral Health Provider. The percentage increase for Primarily Medicaid providers was 30% and the percentage increase for Primarily Non-Medicaid providers was 15%.

IMPACTED SERVICES

The directed payment is limited to covered services in the ACT/SE, Mental Health Non-Inpatient and Substance use disorder categories of service (COS). The impacted COS services are defined using Oregon’s Health Group (OHG) financial criteria that was sent to CCOs on March 9, 2022. Refer to Appendix A for a crosswalk of OHG financial criteria to these COS.

WHAT SHOULD YOU DO?

BH Providers:

1. BH Providers should gather financial information to demonstrate its distribution of prior Contract Year patient services BH revenue between Medicaid and Non-Medicaid payors. If a provider believes they qualify as a Primarily Medicaid tier ($\geq 50\%$ Medicaid revenue), they must notify the CCO(s) with which they contract and provide supporting documentation.
 - Note: The financial information must be provided at the provider organization level, and if that is not available at the CCO contract level. BH provider means that the provider provides BH services as the majority of services and revenue they provided (over 50%) across their organization or contract with the CCO in the prior contract year.

CCOs:

1. CCO must work with Participating BH providers to establish which of the payment tiers the individual providers qualify under ($\geq 50\%$ Medicaid revenue or $< 50\%$ Medicaid revenue). BH providers that have not submitted documentation supporting qualification for the higher payment tier should automatically be paid at the lower tier. CCOs cannot delay payment at the lower tier while waiting for these providers to submit documentation that they qualify for the higher tier.
 - Upon receipt of documentation supporting qualification for the higher tier, CCOs must pay the higher increase effective for services delivered on or after January 1, 2024, if documentation is provided by March 31, 2024.
 - **2024 Renewal Note:** CCOs are allowed to pay the higher tier if the provider qualified in 2023 starting January 2024, but documentation is still required from the provider to confirm higher tier qualification for 2024. If the provider changes their tier status, a retroactive decrease or increase is still required in the quarter information is received in 2024.
 - If documentation is provided after the first quarter of 2024, CCOs must pay the higher increase effective as of the first day of the calendar quarter submitted. For example, if submission is received August 1, 2024, then the retroactive payment increase would be effective July 1, 2024 (the beginning of the third quarter).
2. By March 31, 2024, each CCO must provide OHA with a written attestation of compliance with the requirements of the BHDP. The attestation will require the CCOs to list all contracted BH providers and confirm that negotiated rates comply with the parameters of the BHDP. The attestation will also require the CCO to explain how overall BH payments using APMs are consistent with the tiered increases (see section 5 for examples). OHA will post the attestation template on the CCO Contract Forms [webpage](#).
3. CCO may use existing contracted rates during the first 30-days of the contract year. However, the total payments to providers for the rating period beginning on January 1, 2024, must ultimately comply with the payment levels described in the contract. Contractors must retroactively adjust any payments made to providers for eligible services during the 30-day period that do not comply with QDP reimbursement as described in the contract at the time of original payment.
4. CCO are expected to pay new providers, whether participating or non-participating, at rates comparable to existing providers after the tiered payment increase. CCO shall submit an updated written attestation of compliance no later than September 30, 2024, if contracting with a new

provider or renegotiating current provider contracts after the initial attestation due March 31, 2024.

5. CCOs that utilize an alternative payment methodology (APM) may continue to use such alternative arrangements but must demonstrate to OHA that the APM has been modified to incorporate the directed payment increase (see section 5 for examples).
6. CCOs must work with mobile crisis providers to identify the specific payment levels attributable to mobile crisis services. Details for this directed payment provision are addressed in a separate [MCIS Guidance document](#) for CCOs posted to OHA's [contracts forms website](#).

2. INTEGRATED CO-OCCURRING DISORDER DIRECTED PAYMENT

Effective January 1, 2023, the Oregon Health Authority (OHA) implemented a directed payment arrangement that will provide a uniform payment increase to Participating Providers of Outpatient Behavioral Health Services approved by OHA for integrated treatment of co-occurring disorders (COD) rendered by qualified staff per the forthcoming COD Rules. The 2023 Behavioral Health Directed Payment (BHDP) program was renewed in 2024 and the following outlines the 2024 program that has minor changes from 2023. The payment increase must equal:

- 10% of the Medicaid Behavioral Health Fee-For-Service fee schedule rate for covered non-residential services provided by providers below a master’s level, including peer service providers
- 20% of the Medicaid Behavioral Health Fee-For-Service fee schedule rate for covered non-residential services for QMHP level providers
- 15% of the Medicaid Behavioral Health Fee-For-Service fee schedule rate for SUD residential services providers, intensive outpatient, and partial hospitalization service provider.

The increase(s) are in addition to the CCO negotiated base rates in place for qualified BH providers delivering services while meeting COD standards. The billing entity must be approved under the COD rules OAR 309-019-0145 – for outpatient services – and 309-018-0160 for residential services.

IMPACTED SERVICES

The directed payment is limited to covered services in the SUD Residential, Mental Health Non-Inpatient, Mental Health Children’s Wraparound and SUD categories of service (COS) listed on the Medicaid Fee-For-Service Behavioral Health Rate Increase Fee Schedule. The impacted COS services are defined using OHG financial criteria that was sent to CCOs on March 9, 2022. Refer to Appendix A for a crosswalk of OHG financial criteria to these COS. Additionally, a COD diagnostic combination must be present on the encounter. OHA will provide detailed diagnosis code lists in a separate COD implementation guide.

To receive the 15% of the Medicaid fee schedule rate increase, a residential CPT code from the following table must be present.

| CPT | Modifier | Other conditions |
|-------|----------|----------------------|
| H0010 | HH | Licensed SUD program |
| H0011 | HH | Licensed SUD program |
| H0018 | HH | Licensed SUD program |

| | | |
|-------|--------|------|
| H0019 | HH | None |
| H2013 | Not HK | None |

To qualify for the COD enhancements of the Medicaid fee schedule rate increase, the following criteria must be met:

- (1) Provider Organization will possess a current OHA HSD Approval to provide integrated Co-Occurring Disorders services per COD Rules and published process.
- (2) Provider staff rendering services will meet staff training and requirements per COD Rules.

WHAT SHOULD YOU DO?

Providers:

1. Providers who meet the COD standards at the organization and rendering provider level should notify the CCO(s) with which they contract and provide supporting documentation.
2. Providers should bill using the appropriate payment modifier when a service is provided to a member with a qualifying diagnostic combination: **HO** for services provided by approved providers with a QMHP or above in a behavioral health field per Division Rule, and **HH** for all other providers.

CCOs:

1. Upon receipt of documentation supporting qualification for the COD payment increase either by the provider directly or through OHA’s list of approved providers to be displayed on OHA’s website, CCOs must pay the rate increase effective for services delivered on the date of approval and after.
2. By March 31, 2024, each CCO must provide OHA with a written attestation of compliance with the requirements of the BHDP. The attestation will require the CCOs to list all contracted BH providers and confirm that negotiated rates comply with the parameters of the BHDP. The attestation will also require the CCO to explain how overall BH payments using APMs are consistent with the tiered increases (see section 5 for examples). OHA will post the attestation template on the CCO Contract Forms [webpage](#).
3. CCOs that utilize an alternative payment methodology (APM) may continue to use such alternative arrangements but must demonstrate to OHA that the APM has been modified to incorporate the directed payment increase (see section 5 for examples).

3. CULTURALLY AND LINGUISTICALLY SPECIFIC SERVICES DIRECTED PAYMENT

Effective January 1, 2023, the Oregon Health Authority (OHA) implemented a directed payment arrangement that will provide a uniform payment increase to

- (1) Qualified participating providers that deliver culturally and/or linguistically specific services (CLSS), and
- (2) Qualified behavioral health providers that provide a direct care behavioral health service in a language other than English or in an approved Sign language.

CLSS are services that are grounded in the cultural values of minoritized communities (communities that

have experienced historical and contemporary racism, trauma, and social, political, and economic injustices) in order to elevate their voices and experiences. CLSS aims are to provide emotional safety, belonging, and encourage a shared collective cultural experience for healing and recovery and are provided by a culturally and/or linguistically specific organization, program, or individual provider.

The payment increase for qualifying providers and services must be 22% of the State Plan Medicaid Behavioral Health Fee-For-Service fee schedule rate for covered services provided by non-rural providers and 27% of the Medicaid fee schedule rate for rural providers. The increase(s) will be in addition to the CCO negotiated base rates in place for qualified BH providers delivering services while meeting CLSS eligibility standards outlined in [OAR 309-065](#).

CCOs are required to pay the CLSS enhanced payments to all approved contracted providers but are not required to pay the enhanced payments to noncontracted providers, though they can if they choose to.

IMPACTED SERVICES

The directed payment is limited to covered services in ACT/SE, ABA, Mental Health Non-Inpatient, Mental Health Children’s Wraparound services and Substance use disorder COS listed on the [OHP Fee-for-Service Fee Schedule Webpage](#). The impacted COS services are defined using OHG financial criteria that was sent to CCOs on March 9, 2022. Refer to Appendix A for a crosswalk of OHG financial criteria to these COS.

WHAT SHOULD YOU DO?

Providers:

1. Providers must meet OHA eligibility requirements to receive enhanced payments for culturally and linguistically specific services and may access the application process on OHA’s website.
2. Providers who meet CLSS eligibility requirements should notify the CCO(s) with which they contract and provide supporting OHA documentation that demonstrates their eligibility to receive enhanced payments as a:
 - Culturally and Linguistically Specific Service (CLSS) Organization, Program, or Individual Provider
 - Bilingual Service or Sign Language Provider
3. Providers who meet eligibility requirements should follow their CCO’s payment guidance.

CCOs:

1. Verify that OHA has determined that the provider meets eligibility requirements to receive enhanced payments as a:
 - Culturally and Linguistically Specific Service (CLSS) Organization, Program, or Individual Provider
 - Bilingual Service and Sign Language Provider
2. Upon receipt of documentation supporting qualification for the CLSS payment increase either by the provider directly or through OHA’s list of approved providers to be displayed on OHA’s website, CCOs must pay the rate increase effective for services delivered on the date of approval and after.
3. By March 31, 2024, each CCO must provide OHA with a written attestation of compliance with the requirements of the BHDP. The attestation will require the CCOs to list all contracted BH providers

and confirm that negotiated rates comply with the parameters of the BHDP. The attestation will also require the CCO to explain how overall BH payments using APMs are consistent with the tiered increases (see section 5 for examples). OHA will post the attestation template on the CCO Contract Forms [webpage](#).

4. CCOs that utilize an alternative payment methodology (APM) may continue to use such alternative arrangements but must demonstrate to OHA that the APM has been modified to incorporate the directed payment increase (see section 5 for examples).
5. It is expected that most if not all CLSS organizations and programs will deliver all services in a culturally and linguistically specific way. Individual CLSS providers may vary. Bilingual service and sign language providers are not likely to deliver all services in another language other than English or in Sign language. Only CLSS services and services delivered in another language other than English or in Sign Language are eligible for enhanced payments.

4. MINIMUM FEE SCHEDULE DIRECTED PAYMENT

Effective January 1, 2023, the Oregon Health Authority (OHA) implemented a directed payment arrangement that will require CCOs to maintain the fee schedule for SUD Residential, Applied Behavior Analysis and MH Children’s Wraparound services at no lower than the OHA State Plan Medicaid Behavioral Health Fee-For-Service fee schedule rate in effect at the date of service.

IMPACTED SERVICES

The directed payment is limited to covered services in the SUD Residential, Applied Behavior Analysis, Mobile Crisis, and MH Children’s Wraparound COS. Refer to Appendix A for a crosswalk of OHG financial criteria to these COS.

WHAT SHOULD YOU DO?

CCOs:

1. Ensure reimbursement is at least at the OHA State Plan Medicaid Behavioral Health FFS rate in effect on 1/1/24 for services provided beginning January 1, 2024.

APPENDIX A – CATEGORY OF SERVICES CROSSWALK

| OHG DESCRIPTION | CLAIM TYPE | CATEGORIES OF SERVICE | DIRECTED PAYMENT | | | |
|----------------------------|--------------|--------------------------------------|------------------|--------|-----|------|
| | | | Min FS | Tiered | COD | CLSS |
| PROF-MH-ABA-SERVICES | Professional | Applied Behavior Analysis (ABA) | X | | | X |
| PROF-MH-ACT | Professional | ACT/SE | | X | | X |
| PROF-MH-SUPPORT-EMPLOYMENT | Professional | ACT/SE | | X | | X |
| OP-MH-OTHER | Outpatient | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-ALT-TO-IP | Professional | Mental Health Services Non-Inpatient | | X | X | X |

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|-----------------------------------|--------------|--------------------------------------|----------------|---|---|---|
| PROF-MH-ASSESSMENT-EVALUAT | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-CASE-MANAGEMENT | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-CASE-MGT | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-CONSULTATION | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-CRISIS-SERVICES | Professional | Mental Health Services Non-Inpatient | X ¹ | X | X | X |
| PROF-MH-EVAL-MGMT-PCP | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-INTERP-SERVICES | Professional | Mental Health Services Non-Inpatient | | X | X | |
| PROF-MH-MED-MGT | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-MST | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-OP-THERAPY | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-PDTS | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-PHYS-OP | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-PRTS-CHILD | Professional | Mental Health Services Non-Inpatient | | X | | |
| PROF-MH-RESPIRE | Professional | Mental Health Services Non-Inpatient | | X | X | |
| PROF-MH-SKILLS-TRAINING | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-SUBACUTE | Professional | Mental Health Services Non-Inpatient | | X | | |
| PROF-MH-SUD-UNBUCKETED | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-SUPPORT-DAY | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-THERAPY | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-MH-THERAPY-INPATIENT | Professional | Mental Health Services Non-Inpatient | | X | X | |
| PROF-MH-UNBUCKETED | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-PHYS-OTHER-E-M-MH | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-PHYS-PRIMCARE-E-M-MH | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| PROF-PHYS-SOMATIC-MH | Professional | Mental Health Services Non-Inpatient | | X | X | X |
| OP-CD-A | Outpatient | Substance use disorder | | X | X | X |
| OP-CD-B | Outpatient | Substance use disorder | | X | X | X |
| PROF-MH-WRAPAROUND-SERVICE | Professional | MH Children's Wraparound | X | | X | X |
| PROF-CD-ASSESS-SCREENING | Professional | Substance use disorder | | X | X | X |
| PROF-CD-METHADONE-AMH | Professional | Substance use disorder | | X | X | X |
| PROF-CD-METHADONE-TREAT | Professional | Substance use disorder | | X | X | X |
| PROF-COMMUNITY-DETOX | Professional | Substance use disorder | | X | X | X |
| PROF-SBIRT-A | Professional | Substance use disorder | | X | X | X |

¹ Mobile crisis services are also subject to a minimum payment level using the state's fee for service schedule. For details, please refer to the separate [MCIS Guidance document](#) for CCOs posted to OHA's [contracts forms website](#).

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|----------------------------|--------------|------------------------|---|---|---|---|
| PROF-SBIRT-B | Professional | Substance use disorder | | X | X | X |
| PROF-SUD-UNBUCKETED | Professional | Substance use disorder | | X | X | X |
| PROF-CD-RES-ADULT | Professional | SUD Residential | X | | X | |
| PROF-CD-RES-CHILD | Professional | SUD Residential | X | | X | |