

Selling Vehicles: Tips, What to Avoid, Resources

Tips

- If in doubt, ask first
- Check the regulations – refer to the State Management Plan for responsibilities
- If the vehicle has not met useful life standards in age or mileage, you must receive permission before selling or transferring the vehicle
- Determine fair market value: if under \$5,000, the equipment is considered supplies, if over \$5,000, it is still equipment and must follow proper disposal procedures

What to Avoid

- Selling without the proper public offer process
- Nonprofit agencies may not be allowed to sell a vehicle themselves: a public entity can use its documented process. A nonprofit may have to use the DAS State Surplus process to dispose of the vehicle. (Can be done on E-Bay, without having to transport vehicle to Salem.)

Resources

- DAS state surplus can help sell your vehicles
- Experienced people at transit agencies
- ODOT capital program manager
- You may use vendors to help determine fair market value. Be sure to get more than one quote for determining your selling price if you are not selling via an auction format.

Web Site Links

Use the Kelley Blue Book to determine fair market value on vans:

<http://www.kbb.com/>

Use Truck Trader online to determine fair market value on small buses:

<http://www.trucktraderonline.com/>

DAS State Surplus Web site and information on selling equipment via E-Bay:

<http://www.oregon.gov/DAS/PFSS/SURPLS/index.shtml>

Contact DAS State Surplus with questions at:

http://www.oregon.gov/DAS/PFSS/SURPLS/contact_us.shtml