

Maximizing Project Success Through People

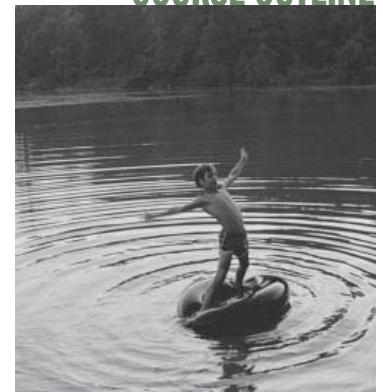
Our most effective tool for achieving project success is our relationships. And since we are the common thread in all of our relationships, it makes sense that the process of improving our skills should begin with us. Through understanding “how we are with others” and “how we are with ourselves”, we can manage any project to a successful outcome.

FEATURES

- Self-scored assessments of interpersonal orientation.
- Personalized developmental plans.
- Self-rating scales to uncover your individual operating preferences.
- Decision-making scenarios from participant-driven project scenarios.
- Practice exercises, virtual experiences, and mini-cases.
- Demonstrations, discussions, and forums.
- Learn how to refine your style to match different kinds of communications, from one-on-one with subordinates and supervisors, to company networking opportunities.
- Make more effective decisions on how to execute project goals using an understanding of your own assets and liabilities.
- Ensure balanced direction-setting decisions using emotional self-awareness as a tool for understanding complex project situations.

DISCOVER HOW TO

- Build important alliances across the business to ensure that there will be others to help you the next time you are dealing with a project crisis.
- Recognize how your success is dependent on the emotions of team members and customers, and be able to take steps to manage those feelings.
- Build motivation to achieve goals by demonstrating an active interest in each member of the team.
- Avoid the extremes of either micro managing, or not providing enough direction.
- Harness your self-confidence, optimism, and ambition ... even after your budget has been cut!
- Avoid the ‘stressed-out manager’ syndrome using simple methods for accommodating day-to-day project management pressures.
- Manage the emotions that surround the upheaval of change, both in team members and you.
- Implement a developmental plan, including specific, tailored steps you will need to take to continue your growth in key areas.



DURATION: 2 days.

CAPACITY: 20 people.

WHO SHOULD ATTEND: those interested in improving their performance in project relationships.

PREREQUISITES: none.

PDU: 16 credits.

COMPETENCIES

Project Plan Execution
Performance Reporting
Schedule Control
Cost Control
Scope Change Control
Information Distribution

PM KNOWLEDGE AREAS

Integration Management
Scope Management
Cost Management
Human Resource Management
Communications Management

OUTLINE SUMMARY

Overview

- Project Management and the Four Relationships.
- Mapping Your Network Neighborhood.
- Interpersonal Orientation Assessment.

How We Are With Others

- Taking Initiative to Build Project Relationships.
- Developing Greater Awareness of How Others Feel.
- Expressing Interest and Concern for Others.
- Pursuing Project Results Appropriately.
- Maximizing Individual and Group Interactions.

How We Are With Ourselves

- Leveraging Assets and Liabilities.
- Enhancing Emotional Self-Awareness.
- Tapping into Internal Motivation.
- Dealing with Stress Effectively.
- Thriving in Change.

Personalized Developmental Planning

- Setting Attainable Development Goals.
- Establishing Accountability Systems.

Sys·tem·a·tion

Get to the Heart of the Matter.sm